# SnapsHOT™: TDT - Your Consulting Partner

Delivering the world's leading strategic consulting, outsourcing, performance improvement and cost reduction solutions.



## TDT's Consulting Practice Delivers Significant Value to its Customers

Backed by more than four decades of experience and aligned with a team of industry professionals, TDT's consulting services help steer your business in the right strategic direction and help you to navigate through rapidly changing market conditions. TDT offers a broad range of know-how and skill sets focused on the travel and financial sectors. TDT provides a full line of strategic services, all designed to enhance operations and reduce costs. We have deep capabilities and the following is a partial list of our core consulting services.

#### **Strategy Development and Execution**

- ♦ The TDT team provides strategy development, planning and guidance to help your company develop its goals and the associated roadmaps for achievement.
- We can help improve your overall business and financial performance by identifying and implementing corporate, commercial, network, product and operating strategies appropriate to your unique environment.
- ♦ We can help you determine a strong industry business model and systems to sustain it.

#### **Global Sourcing/Negotiation**

- When you consider what your company risks every day on whether your technology infrastructure is sound, does it make sense to risk negotiating a supplier contract without an expert on your side?
- ♦ Without the knowledge of what's possible in the current market?
- Without the leverage to get the contract you deserve? We can help.

### **Business Development**

We offer our clients total flexibility, managing as much or as little of the business development opportunity and process as desired, from basic qualification, identification of business or market opportunities to conducting contract negotiations and closing deals.

#### **Cost Management and Cost Reduction Consulting**

- Competitive landscapes have become increasingly intense. Labor-intensive service commitments, outdated technology, and a shrinking bottom line mean that companies must find new, cost-efficient ways to bring value and services to their customers.
- ♦ Ask TDT how we can help.

#### **Technology Assessment**

- ♦ TDT can provide you with a Business Execution IT Framework which takes AIM Architecture, Integration and Management at your current technology solutions.
- This comprehensive evaluation of your system solutions will ensure you are positioned to capitalize on the opportunities of today and tomorrow.

Contact us today for more information.

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To learn more, please visit us at <u>www.tdtcorp.com</u> or contact Michael Foliot, President & CEO +1 (416) 900-0360 Ext 10 - email: mfoliot@tdtcorp.com